# RELATIONSHIP ENGINEERING

Finding people can be difficult enough; keeping them can be even harder. We can help you engineer relationships that will allow you to break new ground each day. Relationship Engineering delivers a set of success habits that will build an extra-ordinary foundation of communication and harmony in and outside of the workplace.   Relationship Engineering delivers results for individuals and teams that help people grow, personally and professionally.

To ensure that you engineer the very best relationships with your people, West 4 offers you an innovative three day programme designed to bring effective coaching skills into your organisation. We deliver a 2 day workshop that equips you with the necessary tools to leverage some of the benefits of Neuro Linguistic Programming (NLP) in business complimented by 1:1 coaching activity.

Training is a great investment in developing your people. Recent studies published by Netg revealed that only **18%** of employees surveyed, possess the skills they need to carry out their current job role effectively. **40%** said that more motivational training and development would improve their happiness at work, while **24%** said that regular coaching would improve the quality of their working lives. Adding 1:1 coaching to the equation delivers the benefits of increased productivity and greater depth of learning. We follow up with a full day of individual coaching and 'on-site' feedback. This provides 7 hours of very personal coaching and development.

Only 18% of employees in UK Organisations have the skills to carry out thier jobs
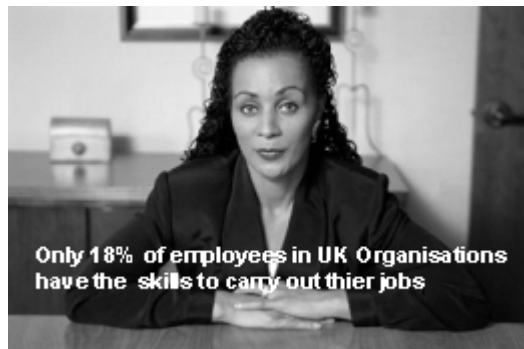
The Result

Individuals and teams are able to easily transform problems into solutions. Your people and your company adopt a coaching environment where people are happier and accountable for their contribution to the business.

What You Will Learn:

- **The keys to building rapid rapport**
- **How to get others to take action**
- **The six triggers of influence**
- **Five key success habits for teams and individuals**
- **Creative visualisation techniques**
- **How to use problem solving models**
- **How to coach effectively and improve accountability**
- **How to recognise specific behaviour types and language patterns**

Call Chris Smith on: 0870 262 6236 or e-Mail: info@west4consulting.com